

“The fruit of the righteous is a tree of life; and he that winneth souls is wise.” Proverbs 11:30

So, if “.....he that winneth souls is wise,” Then a soul winner must have wisdom.... So what is wisdom?

Definition of Wisdom: “Knowledge of what is true and right coupled with just judgement as to action.”
(Dictionary.com)

Where does Wisdom come from?

“If any of you lack wisdom, let him ask of God,
that giveth to all men liberally, and upbraideth not;
and it shall be given him.” James 1:5

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6 Important Things about Soul Winning

I. The Leadership of the Holy Spirit

What does God expect of us? Acts 1:8

- A. We need the Holy Spirit to lead us when talking to people about salvation
- B. So listen closely for leading of Holy Spirit
- C. Don't be afraid to speak what God brings to mind
(be sure it is of God before you speak it!)
- D. It is through the Holy Spirit you can have discernment
- E. We need to cultivate a sensitivity of discernment

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II. Discernment

A. There is a difference between discernment and judgement

- 1. Judgement - based on outward appearance
- 2. Discernment - “Perception in the absence of judgement with a view to obtaining spiritual direction and understanding” Google Dictionary (We need Discernment!)

B. Where are they at spiritually:

- | | |
|----------------------------|-----------------------------------|
| 1. Believe in God? | 6. Broken? |
| 2. Saved? | 7. Hardened? |
| 3. Professing but unsaved? | 8. Uninterested? |
| 4. Hungry for God? | 9. Are they in a False Religion |
| 5. Convicted? | 10. Blind – in spiritual darkness |

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III. Directed Response Based on Discernment

No one wants a shot for an illness they do not know they have.

Do not lead a lost soul to pray a sinner's prayer who is not convicted of their sins! (this can be like inoculating them against the Gospel)

- A. If not convicted of their sins, lead them to the Law. The Holy Spirit and God's Word is what brings conviction, be a messenger of truth.
- B. If convicted of their sins, lead them to Christ.

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IV. When a Person is Not Convicted...

- A. It is not *your* job to convict a person – the Holy Spirit and God’s Word will do that, you are just a messenger of truth
 - 1. Pointing out a person’s exact sin is generally not effective, but may be needed under extreme denial
 - 2. Some people may not even know what sin is... 2 types
 - a. Transgressing God’s Law (read 1 Jn 3:4)
 - b. Not doing what you know to do (read James 4:17)
- B. “If we say that we have no sin, we deceive ourselves, and the truth is not in us... If we say that we have not sinned, we make him a liar, and his word is not in us.” 1 John 1:8 & 10

IV. When a Person is Not Convicted...

- C. Roman’s Road (see separate handout)
- D. Effective Encounter (see separate handout)

V. When is a person ready to be saved?

- A. They are convicted of their sins
- B. They want a changed life
- C. They want to seek God

Now Lead them to Christ!

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VI. Steps to Successful Conversion

1. Confess

1 John 1:9 “If we confess our sins, he is faithful and just to forgive us our sins, and to cleanse us from all unrighteousness.”

2. Repent

2 Corinthians 7:10 For godly sorrow worketh repentance to salvation not to be repented of: but the sorrow of the world worketh death.

Mark 1:15 “And saying, The time is fulfilled, and the kingdom of God is at hand: repent ye, and believe the gospel.”

3. Believe

Acts 16:31 “And they said, Believe on the Lord Jesus Christ, and thou shalt be saved, and thy house.”

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6 Important things about Soul Winning

- I. We need the Leadership of the Holy Spirit
- II. Holy Spirit Leads us in Discernment
- III. Directed Response based on Discernment
- IV. When a Person is Not Convicted, Use God’s Law or Roman’s Road
- V. When is a person ready to be saved?
- VI. Steps to Successful Conversion
 - 1. Confess 2. Repent 3. Believe

When someone gets saved, the next step is discipleship! It is critical they learn to walk with God, or they will backslide! Babies need to be fed!

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